

on/off it-solutions gmbh becomes Oracle PartnerNetwork Gold Level Partner

November 26, 2012 – on/off it-solutions gmbh today announced that it has achieved Gold Partner status in Oracle PartnerNetwork (OPN). By attaining Gold Level membership, Oracle has recognized on/off it-solutions for its commitment to establish Oracle related knowledge in delivering its InfoCarrier™ Energy Management System (EnMS), and for uniquely addressing the challenges of joint customers.

on/off it-solutions will fully embed Oracle™ Database Enterprise Edition into its industry application InfoCarrier™. InfoCarrier™ is a MES for the process industry, which prompts productivity improvements by providing specific benchmarks on all company levels and supports the integration and automation of operations related business processes.

on/off it-solutions is a member of the on/off group which has solid experience in automation solutions and projects in the full range of process industries. Now, the on/off group strategically extends its core competence to the high end of industry applications, which involve data from automation systems systematically into the integration of all production related business processes. Working with Oracle™ enables the on/off group as a whole to serve their customers with a broad range of solutions from field instrumentation to manufacturing execution systems, connecting information throughout all levels of the enterprise. on/off it-solutions therefore appreciates to be in position to deliver the application InfoCarrier™ on the basis of an industry standard such as Oracle™ Database in its most powerful implementation to all its customers, be it small, mid-cap or big enterprises.

“This partnership is a breakthrough. Our customer basis has been developed over years. It comprises to some extent small and medium sized companies. Now we will be able to provide these customers, where we have long lasting relationships in many cases, with high end technical solutions involving best-of-breed solutions in databases by Oracle™ as the underlying platform of our industry applications under the brand InfoCarrier™.” says Dr. Ulrich Sattler, Managing Director, on/off it-solutions gmbh

With its Gold status, on/off it-solutions gmbh receives the benefit of being able to start developing specializations. This will allow to grow business, increase expertise, reach higher levels of customer retention, and create differentiation in the marketplace. Gold members also become eligible to resell all Oracle Technology products and can apply to resell Oracle Applications and Industry Solutions. In addition, they receive access to Oracle account representatives and My Oracle Support updates for all products, discounts on training, limited free assessment/exam vouchers, reduced rates on the purchase of Oracle licenses for internal use, discounts on advanced customer services and more. For more information about the benefits of becoming an OPN Gold level partner, please visit: <http://www.oracle.com/us/partnerships/index.htm>

About on/off group

The on/off group is a partner in the process industry for automation and production related information technology. It supplies its services to pharmaceutical, chemical, food

and beverage, oil, gas, water and waste water industry, taking into account all relevant standards, e.g. Good Manufacturing Practice (GMP). Their contribution ranges from application specific field instrumentation to cabinet, SCADA and process control systems up to high-end monitoring solutions and integrated systems in the field of manufacturing execution.

The on/off group designs, builds and maintains the solutions to their customers. It is a certified solution provider for major industrial partners in this area.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more, visit <http://www.oracle.com/partners>.

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Contact

Marei Kröber
Marketing & Vertrieb - Marketing & Sales
phone: +49 5031 9686 -0
direct: +49 5031 9686 -31
fax: +49 5031 9686 -96
E-Mail: marei.kroeber@onoff-group.de